



SUCCESS ENGINEERED



INCO



Hyundai E & C Co. Ltd.
Mirfa IWPP Project, UAE



“INCO is engineered for clients’ success through integrity towards our work, commitment to our clients’ needs and harnessing the power of technology for continuous improvement for exceptional client experience.”



Daelim- Petrofac JV,
Sohar Refinery Improvement Project,
Oman

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MESSAGE FROM THE CHAIRMAN

INCO is at a very crucial juncture of its operations. It is poised for the leap into the large-scale contracts group in the industrial sector.

When we look back we can, with a sense of immense satisfaction, say that we have come a long way to reach the point where we are now. The path had not been smooth, always popping up its own surprises and hardships. But we have endured the tides and inched closer to our goal of being the best in our field.

In the last decade we had expanded our activities to **North Africa** besides consolidating our position in the Middle East. Several projects had been completed to the satisfaction of many prestigious clients.

The latest projects being carried out in **Oman, Qatar, UAE** and **Morocco** stand testimony for the integrity and quality of INCO's approach to the work entrusted with it and the confidence infused in our clients. We were able to garner repeat orders from our benefactors.

By sticking to our **strict quality policy and core values**, INCO had been able to achieve its mission towards our vision of being a **world-class engineering, manufacturing and construction company**. We do acknowledge that there is still a long way to go before we rest on our laurels. There is no substitution for hard work and concentrated efforts to make things possible.

Our advantage is that we have the **infrastructure of a multinational**, with the **flexible organisational structure** of a startup. In this sector, companies need to have a long-term vision, but they have to be incredibly flexible about how they implement it.

We respect the trust invested in us by our clients and appreciate the support from our suppliers and subcontractors, which were instrumental in making us who we are.

Last but not the least, the unstinted efforts of our team at each of our project site and the head office had great bearing on the success of the company and brought us to this level of recognition in the world of industrial projects.

We move forward with a vow to serve our clients in the very best way on the way to achieving our own vision.

Abdo Karadag
Chairman



MESSAGE FROM THE GENERAL MANAGER

Here in INCO, we have a Vision and we have a Mission. But above that we have a dream to be the best.

Pursuant to our dream, we set specific targets. With a strong urge to reach the targets, we have been able to convert our dreams to realities.

I strongly believe that this happens due to our **strong will to excel**.

We have been in the construction field for many years in industrial sectors like **Power & Water, Oil & Gas, Petrochemicals & Oleochemicals**. We had started by being a wee part of the erection team of the Project Owner or EPC Contractor and slowly climbed higher to scale up our level of operations. The target was and will be to be a contractor capable of completely covering all the activities as demanded by the nature of the project and the requirements of the client.

We could achieve such targets in the past due to the **perseverance** of our team to reach the top of the best. Our passion for **sustainable growth** continues.

We have to aim high so that our instincts will help us to rise to the level of demand and make the targets realizable. We trust in **collective responsibility** and that is what we practice in INCO.

Achieving one dream is not sufficient for a team as young and ebullient as INCO has and so it strives to sustain the tempo to reach much higher and tougher goals.

Our focus is in sustainability through perseverance that will stand in good stead for INCO towards further glory.

Serkan Yentek
General Manager





Carmeuse Majan LLC,
400 TPD Lime Calcination Plant,
Oman



Alstom Ltd.,
Fujairah 2 IWPP Project,
UAE

WHAT WE ASPIRE TO BE

OUR VISION

To be recognized as one of the top international contractors through our strong commitment, superior performance and decades of hands-on experience.

WHO WE ARE, WHAT WE DO

OUR MISSION

We operate with high level of **INTEGRITY**, taking the responsibility for the things we say or do, and keeping our commitments to our **CLIENTS**. We embrace our clients' challenges and opportunities while forging a strong, long term relationship with them. **TEAMWORK** is the key to our success. We deliver with the diversity and hard work of our people to achieve a profitable and sustainable **GROWTH**, while we are supporting the improvement in all our processes and fostering the personal development of our people.

COMPANY PROFILE

A. ABOUT INCO

INCO is a Group with a long and rich history. It started as a design consulting company in 1952 and evolved to become one of the leading contracting companies in the field of construction and erection of industrial process plants and petrochemical plants. With our production facilities in Oman, Iraq and Dubai, INCO has completed several projects for world-class EPC contractors such as General Electric, Bechtel from USA, MHI and JGC from Japan, Doosan, GSEC, DWEC, Samsung C&T, Samsung Engineering from South Korea, and Tecnimont, Desmet Ballestra from Italy.

INCO's Group of Companies consist of:

1. INCO International FZ Co., Jebel Ali Free Zone, Dubai, UAE
2. INCO Contracting LLC., Dubai, UAE
3. INCOL International General Contracting Co., Abu Dhabi, UAE
4. INCO Engineering, Manufacturing, Trading & Civil Contracting Co. LLC., Sohar, Oman
5. INCO International Qatar, W.L.L, Doha, Qatar
6. INCO End. Ins. Muh. ve Mut. Ltd. Sti., Kazakhstan
7. INCO Industrial Construction & Engineering Co. Ltd., Riyadh KSA.
8. INCOMOR, Casablanca, Morocco

Facts about INCO:

- **More than 60 years** in the Industrial Manufacturing and Construction sectors.
- **More than 30 years** in execution of Turnkey projects.
- Certified: ISO9001:2015, ISO14001:2015, OHSAS18001:2015, ASME Authorization for U, S, PP, R Stamps.
- **Monthly Manufacturing Capacity of 4,000 Tonnes.**

B. HISTORY

INCO Group

INCO Engineering and Civil Contracting Company was founded during 1952 by Mr. Affan Balaban in Istanbul, Turkey. Mr. Balaban who had a Structural Engineering Degree from Germany, roped in Mr. Abdo Karadag, a Civil Engineer into the company during 1977.

The company focused on Engineering and Design Consultancy till then. However, the dynamism and enthusiasm imparted by Mr. Abdo Karadag soon turned the company into a General Contractor in the field of Industrial Construction.

Mr. Karadag ventured into the difficult **market of Iraq** and established INCO in a large **way completing about 55 projects till 1990**. During that period Ballestra and Mazzoni of Italy were the major clients of INCO.

Establishing in GCC

INCO was established in the **Sultanate of Oman in 1994** and that marked the first step in the development of the company into an internationally acclaimed fabrication, erection and construction company. Up until the year 2000, many plants were constructed in the Sultanate like Al Ahlia detergents, Al Intaj Sulphochemicals, Oman Chemicals, Keemya Oman and Dhofar Vegetable Oils.

Simultaneously, INCO made a name for itself as a professional and efficient company as they completed projects in the Civil and Mechanical fields in a very expeditious manner compared to their competitors.

Accreditations

In 2003, INCO received ISO 9001 certification and got accredited by ASME for pressure vessel fabrication. At present INCO holds ISO 9001, ISO 14001 and OHSAS 18001 certification apart from authorisation from ASME for the use of U, S, PP and R stamps for the fabrication and repair of pressure vessels, boilers and pressure piping.

Spreading to the Emirates and Beyond

In 2003, INCO established its Head Quarters in the Jebel Ali Free Zone in Dubai. The prestigious EMALAB project for the production of Linear Alkyl Benzene was carried out during this period in the Jebel Ali Free Zone.

The fabrication shops in Jebel Ali and Gebze/Turkey were also established during this time and in year 2007, INCO opened another workshop in Sohar to keep pace with growing demand in Oman.

C. BRAND VALUES

Our Core Values are:

INTEGRITY, CLIENTS, TEAMWORK and GROWTH

We operate with high level of:

INTEGRITY

Taking the responsibility for the things we say or do, and keeping our commitments to our clients. We keep getting repeated orders from our prestigious clients.

CLIENTS

We embrace our clients' challenges and opportunities while forging a strong, long term relationship with them.

TEAMWORK

Is the key to our success. We deliver with the diversity and hard work of our people to achieve a profitable and sustainable growth.

GROWTH

We are supporting the improvement in all our processes and fostering the personal development of our people.

D. GLOBAL NETWORK

After its inception in the year 1952 in Turkey, INCO Group as a company had moved around the Middle East and North Africa regions spreading its wings and at the same time consolidating its gains by fixing its roots firmly in these territories.

It has been a slow and steady process of growing. Rather than groping in the dark, INCO had felt its ground to ensure stability of operations while expanding. That had been INCO's strength to engineer its success.

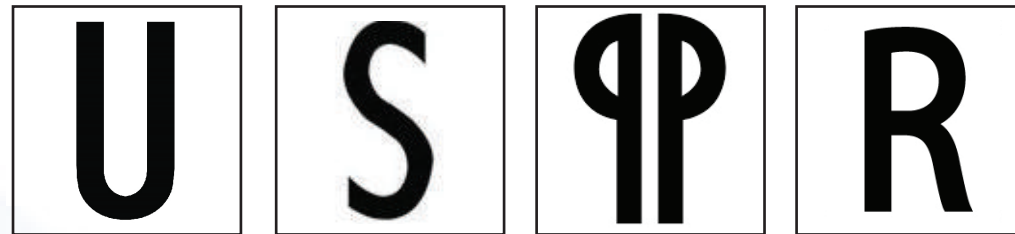
The foray into different fields of activities in various segments of industries was made possible by gaining access to a number of reputed EPC Contractors from around the world. Middle East being the centre of all major projects assisted INCO in tying up with many clients with varied professional approaches, all the while learning to make vital impacts at the correct time.

For catering to its projects in various countries, locally registered companies had been set up. INCO's Global network has been depicted in the map in the next pages.



INTERNATIONAL CERTIFICATIONS

We ensure that our partners and clients are consistently provided a superior service and quality in all our work. ISO, ASME “U”, “S”, “PP”, NBBI (National Board) “R” & OHSAS standards provide INCO with necessary framework to develop a quality management system that allows us to deliver same high standards and customer satisfaction in our every accomplishment.



Our company is authorized by ASME for the scope of Manufacture of Pressure Vessels, Manufacture and Assembly of Power Boiler, Fabrication and Assembly of Pressure Piping; authorized by NBBI for the scope of Metallic and Field Repairs and/or Alterations.



ISO 9001: 2015

We attain the qualifications necessary for the quality management systems applicable to Management of Design, fabrication of pressure vessels, boilers, storage tanks, heat exchangers, steel structures and commissioning of mechanical and chemical industrial projects and related construction activities.



ISO 14001: 2004

We comply with the qualifications necessary for the environmental management systems applicable to the management of environmental aspects related to the Management of Design, Procurement and Construction contracts of: Fabrication, erection and commissioning of pressure vessels, boilers, storage tanks, heat exchangers and onshore pipelines for Petrochemicals, Oil and Gas, Power and Water facilities including all associated civil mechanical, electrical, structural steel work, instrumentation, insulation, scaffolding, blasting, painting and coating services.



OHSAS 18001: 2007

We conform the requirements of the occupational health and safety management systems applicable to the management of occupational health and safety risks associated with the Management of Design, Engineering, Procurement and Construction contracts of: Fabrication, erection and commissioning of pressure vessels, boilers, storage tanks, heat exchangers and onshore pipelines for Petrochemicals, Oil and Gas, Power and Water facilities including all associated civil mechanical, electrical, structural steel work, instrumentation, insulation, scaffolding, blasting, painting and coating activities.

FIELD OF ACTIVITIES

A. MANUFACTURING

INCO has decades of experience specializing in the fabrication of:

- Steel Structures for Industrial Construction.
- Storage Tanks conforming to API650, API620.
- Pressure Vessels conforming to ASME Section VIII Div. 1.
- Industrial Process Vessels for Chemical Industries.
- Crane Girders, Overhead Cranes, Ship-loader/un-loader Structures.
- Exhaust Systems Casings, Ducts, Stacks, Filters, Diverter Dampers.
- HRSG Boilers.
- Bag-filters, ESP.
- Material Handling Systems.
- Piping Spool fabrications CS, SS, Alloy Steel, GRP, GRE, PVC, HDPE, FRP.
- Our products are manufactured and delivered to many remote countries including USA, Canada, Russia, Kazakhstan, KSA and Libya.

WORKSHOPS



OMAN WORKSHOP -1 SOHAR



OMAN WORKSHOP -2 SOHAR



OMAN WORKSHOP -3 DUQM



UAE WORKSHOP- DUBAI



IRAQ WORKSHOP- ZUBAIR/ BASRA



TURKEY WORKSHOP- GEBZE

Some of the Major Projects:

1. Five Solios SA
2. Vale Oman Pelletizing Company LLC
3. Bechtel
4. Ansaldo Caldaie (AC) Boilers S.p.A.
5. Fisia Italimpianti S.p.A.
6. Daelim- Petrofac JV

GAP/LPT/BTP
for Maaden Aluminium Smelter Project

Iron Ore Pelletisation Plant

Anode Baking Furnace & Cathode Sealing Shop

Qatar Waste To Energy Plant

Jebel Ali & Qatar RAF
Desalination Plant

Piping Spool Fabrication for SRIP Project

PROJECTS

Five Solios SA



Aluminium Smelter
Project

Vale Oman Pelletizing Company LLC



Iron Ore Pelletisation
Plant

Bechtel



Anode Baking Furnace &
Cathode Sealing Shop

Ansaldo Caldaie (AC) Boilers S.p.A.



Qatar Waste To Energy
Plant

Fisia Italimpianti S.p.A.



Jebel Ali & Qatar RAF
Desalination Plant

Daelim- Petrofac JV



Piping Spool Fabrication
For SRIP Project

B. CONSTRUCTION

INCO has substantial experience in the following fields of activities:

- Industrial Civil Construction works.
- Erection of Industrial equipment and machinery.
- Prefabrication and installation of industrial piping in Metallic and nonmetallic.
- Dust collection systems, cyclones and associated ductwork.
- Electrical and Instrument Installation including Switchgear, Transformer, MV- LV Panels, control panels, power cable, data cable, cable tray, conduits, lighting fixture and earthing.
- Protective Coating System (blasting and painting).
- Refractory lining works.
- Thermal insulation works for equipments and piping.

INCO has executed projects in the following industries:

- Open and combined cycle power plants
- Petrochemical plants
- Oil and Gas Industries
- Detergent production plants
- Organic and Inorganic Chemicals (Zeolite, Sodium Silicate, Sodium Sulphate, SAP)
- Linear Alkyl Benzene, Sulphonic Acid, Fertilizers
- Fatty Acid, Glycerine, Soap production plants
- Oils and Fats (Preparation, Pressing, Extraction, Refining)
- Air Separation and Industrial Gas production plants
- Waste Water Treatment and Incineration plants
- Desalination and RO water plants

Some of the Major Projects:

1. EMALAB	Linear Alkyl Benzene Plant	UAE
2. Mina Petroleum FZE	Bulk Liquid Storage Terminal Facility for Mina	Oman
3. C. M. Bernardini International S.p.A.	Vegetable Oil Plant	Iran
4. Daewoo E& C	S3 IPP	UAE
5. Alstom Switzerland Ltd.	F2 IWPP Project	UAE
6. Samsung C & T Corporation	Umm Al Houl IWPP	Qatar
7. Daelim- Petrofac JV	Sohar Refinery Improvement Project	Oman
8. EGA	EMAL Power Plant	UAE
9. Carmeuse Majan LLC	400 TPD Lime Calcination Plant Project	Oman

PROJECTS

EMALAB



Linear Alkyl Benzene Plant

Mina Petroleum FZE



Bulk Liquid Storage Terminal Facility for Mina

C. M. Bernardini International S.p.A



Vegetable Oil Plant

Daewoo E& C



S3 IPP

Alstom Switzerland Ltd.



F2 IWPP Project

Samsung C & T Corporation



Umm Al Houl IWPP

Daelim- Petrofac JV



Sohar Refinery Improvement Project

EGA



EMAL Power Plant

Carmeuse Majan LLC



400 TPD Lime Calcination Plant Project

C. INDUSTRIAL MAINTENANCE SERVICES

At INCO we believe that service does not end with manufacturing and/or erection. We are now ready to offer our clients maintenance services. We have created INCO Maintenance department with special portable equipments and high skilled and trained workers, ready to assist our clients as fast as their Maintenance and Repair requirements materialize, to keep their production running and minimize their “down-time”.

Repair and Maintenance Services:

- Major modifications and upgrades
- Re-piping
- Leak detection at location and repair
- On-site annual inspections
- Drums inspections and repair
- Penetrative Maintenance
- Repair upgrades
- Spare Parts

In House Inspections & Tests Facilities:

- PWHT
- Hydro Tests
- Non Destructive Evaluation (NDE):
- X Rays
- Penetrative Liquid Tests (PT)
- Magnetic Particles Tests (MT)
- Visual Inspection (VI)
- Radiographic Tests (RT)
- Ultrasonic Tests (UT)
- Hardness Testing (Microdur 10)
- Positive Material Identification (PMI)

Some of the Major Projects:

1. Al Ghurair Group	Oil Mills Boiler Repair	UAE
2. Alstom Switzerland Ltd.	Sohar Aluminium Power Plant- Thermowell Replacement	OMAN
3. NEAIS	Plant Modification	KSA
4. CMI	Dubal- HRSG Modules Repair	UAE
5. CMI	Dubal CONDOR- Boiler Repair	UAE
6. Macchi S.p.A.	Saudi Kayan Petrochemical Complex- Boiler Repair	KSA

PROJECTS

Al Ghurair Group



Oil Mills Boiler Repair

Alstom Switzerland Ltd.



Sohar Aluminium Power Plant- Thermowell Replacement

CMI



Dubal- HRSG Modules Repair

CMI



Dubal CONDOR- Boiler Repair

QUALITY AT INCO

QAQC

For any company to perform well Quality is one of the main aspects. A quality job always attracts repeated orders through satisfied clients. This rule has been applied in INCO as the most important facet for all its projects.

For maintaining quality, a strong quality control team is essential and this team has to be guided by the company's quality assurance programme. 'Do it right at the first time' has been the motto of the Management team at INCO.

Keeping this as the base factor, a detailed quality assurance system has been formulated within the company's operations from the corporate level to its grass roots. The quality plan is based on the international standards and the company works under ISO 9001.

Apart from the above the company has been accredited by ASME for the diligent use of U, S, PP and R stamps. The certifications are in place from 2003 onwards.

A quality policy has been framed taking into account the company's commitment towards quality at all levels of operations.

INCO COMMITMENT TO CLIENT

- High level of competency from the staff
- Vast experience in their fields of operation
- Ability to conduct in-house training and seeking third party accreditation when required
- Strong leadership and support from Senior Management
- Availability of ISO 9001:2015, 14001:2015 and OHSAS 18001:2015 certifications
- A certified "Train the Trainer Program" with training facility
- Management's commitment towards the best Management Practices

QUALITY POLICY

- To fulfill all aspects of the company's contracted obligations to the satisfaction of our clients.
- To continuously monitor, review and develop the company's technological and quality needs relevant to its profile of products and services.
- Commitment to achieve the set 'Quality Objectives'.
- To continually improve and implement the Quality Management System and procedures to minimize non-conformances in all areas of our operations.
- To develop and expand our core business and to diversify as relevant business opportunities arise.
- To achieve consistent and continual clients satisfaction with the sustainable growth of our business.

Abdo Karadag
Chairman



ENVIRONMENT, HEALTH AND SAFETY

EHS

For any country the environment is the first concern so as to provide its citizens with the right living conditions. Therefore it is the duty of every entity operating within each country to ensure it does not cause any harm to its environment or the health of the people around.

The emphasis being on the environment, health and safety of the employees and its surroundings, INCO had formulated its EHS policy.

The strict adherence to its EHS policy had been instrumental in INCO winning many safety awards during project execution in various countries.

The Management's commitment to its goal of being the best EHS friendly company is evident from the certification of the company for ISO 14001 and OHSAS 18001. The follow up to maintain the conditions as stipulated in receiving these certifications is on a daily basis with no let up at any point during any projects execution.

INCO always had been following its client's requirement of zero accidents and strive to maintain its record of EHS.

EHS POLICY

INCO Group of Companies in all areas of our operations is committed to operating a Safe, Healthy & Environment friendly and responsible business. Our management is truly committed to this goal, and supports this policy through all levels of our staff, contractors and sub-contractors. Health Policies and Procedures are focused upon the public interest and we are committed to implement these Policies and Procedures to serve the common good. As a responsible and committed corporate citizen we recognize the impact our Environmental, Health & Safety (EHS) policies & commitments of all our activities. As we interact in areas relating to Environment, Health & Safety, we strive to minimize or eliminate adverse impacts, and improve the efficiency of our services and products. This is achieved through our commitment to:

- Comply with all Host Nation Environment Legislation and Regulations with specific emphasis on Environment Public Authority (EPA), and applicable industry standards and governmental requirements.
- Assigning trained personnel for EHS responsibilities.
- Provide adequate resources and competent personnel in all areas.
- Review the Environmental, Health & Safety impacts of all our activities.

- Strive for Continuous Improvement in Environmental, Health & Safety performance through identifying objectives and setting targets, and goals.
- Employ the best management practices in the prevention of pollution, and waste minimization and maximize the efficient use of resources available.
- Ensure the involvement of our employees, and sub-contractors in our Environmental, Health & Safety programs and provide training where required at all levels.
- Ensure our suppliers and distributors also apply the best management EHS practices.
- Provide necessary framework to review our Environmental, Health & Safety objectives.
- Conduct audits which are communicated directly to our senior management for review and appropriate action.
- Establish a Training program to meet both regulatory requirements, and ensure that we meet INCO goals for training.
- Communicating this policy, and Environmental, Health & Safety Objectives to all INCO personnel in our organization and make it available to the public.

INCO's goal is to achieve industry leadership through EHS performance, teamwork and the collective efforts of every employee. Each of us shall share responsibility to achieve this goal. Therefore, every employee must be responsible and committed to helping to achieve the requirements of this policy.

Abdo Karadag
Chairman



AWARDS & CERTIFICATES

INCO's commitment to environment, health and safety is proven with its track record of awards from clients.

1. Sohar Refinery Project, Letter of Appreciation, JGC 2006.
2. Fujairah F2 Project, Certificate of Commendation, AlstomSidem, July 2009.
3. Shuweihat S2 IWPP Project, Excellence Award, Siemens, Samsung, Doosan, Fichtner, Ruwais Power Company, September 2009.
4. Shuweihat S2 IWPP Project, Certificate of Merit, Samsung C & T, October 2009.
5. Shuweihat S2 IWPP Project, Excellence Award, Siemens, Samsung, Doosan, Ruwais Power Company, Fichtner, December 2009.
6. GTX- Cogeneration Power Plant Expansion Project, Certificate of Merit, Dubai, September 2010.
7. Shuweihat S2 IWPP Project, Certificate of Achievement, SAMSUNG, November 2010.
8. Barka 3 IPP, Letter of Appreciation, GS E&C, January 2012.
9. OARC Project, Certificate of HSE Appreciation, Fata Gulf, September 2013.



Letter of Appreciation
Sohar Refinery Project



Certificate of Recommendation
F2 IWPP Project



Excellence Award
S2 IWPP Project



Certificate of Merit
S2 IWPP Project



Excellence Award
S2 IWPP Project



Certificate of Merit
Dubai GTX Project



Certificate of Achievement
S2 IWPP Project



Letter of Appreciation
Barka 3 IPP Project



Certificate of Appreciation
OARC Project

CLIENTS

The large cross section of clients which INCO has been able to develop during its journey through the ever enlarging projects field had been a continuous source of encouragement for the company.

INCO had been able to establish new clients very fast and has been very careful to carry out the projects with utmost quality and safety consciousness so that the old clients kept returning to INCO for more projects.

We give a list of our clients on the next pages. They have been instrumental in the growth of INCO and we strive to give them a well executed project in return. Some of our clients have been with us for more than 30 years.

The Middle East has been brimming with new projects in various fields and the activities are increasing every year. The good contractors thrive in these conditions and INCO is confident that we can keep serving our clients in the best way always.

INCO's strength had been its versatility and flexibility in working with clients from various nations for different industrial sectors in many different countries in the Middle East and North Africa region.

Our CLIENTS



Registered COMPANIES



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